

## THOMPSON'S WORLD INSURANCE NEWS

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## RIBO exams available online through institute

REGISTERED Insurance Brokers of Ontario licensing exams are now available online through the Insurance Institute of Ontario.

Candidates can now book their Level 1 and equivalency licensing exams for the May 10 - 21 RIBO exam period.

Candidates will no longer need to apply to RIBO to register for their exam but can book their exams online directly with the institute.

"Virtually proctored exams are a convenient option that allow candidates to write at a time of their choosing, wherever they can connect to the internet," said RIBO council president Katie Mellor of Chris Mellor Insurance Brokers in Toronto.

Candidates can find more information on virtually proctored RIBO exams, technical requirements and how to register on the institute's website at [www.insuranceinstitute.ca](http://www.insuranceinstitute.ca)

Once an exam has been graded, candidates can view their results online. Individuals who pass

their examination can visit the RIBO website for full details on next steps and how to apply for their licence.

RIBO Level 1 and all RIBO auto equivalency candidates will be able to access a digital version of the policy wordings during their virtually proctored exam.

Online registration for remaining tests, including unrestricted-technical and unrestricted-management exams — are expected to be launched later this year. Until then, candidates can continue to register directly with RIBO at [www.ribo.com/examinations](http://www.ribo.com/examinations).

"The Insurance Institute is proud to help support the robust demand for licensed brokers in Ontario by offering a wide range of live, virtual licensing prep courses, pre-recorded classes and in-house training with experienced facilitators," said Insurance Institute of Ontario president Joe Colby, claims services VP at Echelon Insurance.

## More than 400 registered for InsurTech North

ORGANIZERS of the 2021 InsurTech North online conference said last week that more than 400 people had registered so far for the event that will explore where insurance technology is headed in Canada.

The two-day event is slated for April 22-23 and will examine principles-based regulation, customer service, claims technology, AI, open banking and the future of mobility.

It will also once again feature a startup pitch competition with four companies facing off to win prize money and further support.

Participants in this year's 'Wolf Pack' competition include Toronto-based Chisel AI, which specializes in designing automated platforms for p&c commercial brokers and insurers. Also competing is a firm called ManagingLife, which is also based in Toronto. Founded in 2012, it specializes

in digital solutions for pain management.

Another contender is PolicyMe, which provides online advice and quotes for life insurance coverages.

And also up before the Wolf Pack judges is Toronto-based Relay Platform. It aims to make structuring and securing reinsurance and large insurance placements simpler and faster.

The 2021 InsurTech North event will be held April 22-23. It also features one-to-one video meeting opportunities with other attendees through the Brella event networking app.

And attendees can also check out insurance technology companies at the event through virtual booths as part of an 'insurtech spotlight.'

The conference will also feature interactive breakout sessions.

More information at [www.insurtechnorth.com](http://www.insurtechnorth.com).

## Acturis acquires Brovada system from Willis

WILLIS TOWERS Watson has sold its Brovada broker-insurer integration system to global software provider Acturis Group.

Brovada is used by more than 2,000 Canadian p&c brokers and most insurers to enable digital communication from broker management systems straight to insurer portals.

Acturis is headquartered in the U.K. and has offices in six countries and with more than 850 employees. It entered the Canadian broker software market in 2019 through its acquisition of the Power Broker platform.

"We have followed Brovada for a long time as the embedded and enterprise-critical nature of the connectivity which Brovada provides is of great

importance to the Canadian insurance market," said Theo Duchon, co-CEO of the Acturis Group.

His fellow co-CEO David MacDonald said the acquisition of Brovada will promote electronic trading in the Canadian market.

"This will significantly expand the group's presence in Canada and in the electronic trading domain which is an important area for the group," Mr. MacDonald said.

Willis Towers Watson's Duncan Anderson said that Acturis' business is strongly aligned to Brovada's solutions.

"We will continue to work closely with Brovada and the wider Acturis Group on several exciting projects."

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