

LOOKING AHEAD

OCT. 5 - 6 — **RIMS Canada**, *Virtual conference 2021* (rimscanadaconference.ca).

OCT. 14 - 15 — **Ins. Brokers Assn. of Sask., Convention**, Saskatoon Sheraton (ibas.ca).

OCT. 20 - 21 — **Insurance Brokers Assn. of Ontario**, *Virtual Convention* (ibao.org).

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Trisura recognized as one of top TSX performers

TORONTO-based specialty lines insurer Trisura Group posted the third-highest total returns of any company trading on the Toronto Stock Exchange over the past three years. According to the exchange's latest TSX30 ranking of top stock market performers, Trisura's share price appreciated 523% since 2018. The company implemented a four-for-one share split in July and its stock is now trading at around \$44. Ottawa-based e-commerce company Shopify, last year's top performer, was No. 2 in this year's TSX30 ranking with a three-year price appreciation of 846%. Multinational mining company Aura Minerals took the top spot in the 2021 ranking with its price up 1,125% over the past three years.

Institute and RIBO link for online registration

THE INSURANCE Institute of Ontario and the Registered Insurance Brokers of Ontario have partnered to allow licensing candidates to register for all virtually proctored licensing exams online. Candidates can book their unrestricted technical and farm technical licensing exams for the September RIBO exam period and subsequent RIBO exam periods. With the addition of these two exams, RIBO candidates can now register for any RIBO exam directly with the institute. "We are proud to support brokers and their employers with licensing options that meet their needs, including online classes with live and on-demand options," said institute president Ross McDougall of McDougall Insurance and Financial.

IBAS, IBAO co-hosting reconciliation day event

THE INSURANCE Brokers Association of Saskatchewan and the Insurance Brokers Association of Ontario are co-hosting a special two-hour online seminar on Sept. 30 to mark the first ever National Day for Truth and Reconciliation in Canada. The event is an opportunity to be educated about the rich history of Indigenous Peoples, and advance the shared responsibility to build stronger, more equitable economic and social relationships. The Zoom-based event is free for all IBAS members. The session will be facilitated by John Lagimodiere, president of Aboriginal Consulting Services in Saskatoon.

Allstate Canada partners with Habitat for Humanity

ALLSTATE Canada has announced a two-year partnership with Habitat for Humanity Canada that will support homeowners in select areas across the country. It will provide access to insurance information and services, financial support through donations and fundraising initiatives and potentially on-site build support. From Sept. 20-27, for every insurance quote completed the Allstate Foundation of Canada will donate \$5 toward building homes in five Habitat for Humanity communities in Canada, up to a maximum donation of \$50,000. "Our partnership with Habitat for Humanity Canada is an important extension for our Allstate agents, whose primary goal is to dedicate time locally to help strengthen the fabric of their communities," said Lisa McWatt, Allstate's brand and consumer solutions VP.

TC Energy wins approval to protect insurer identity

TC ENERGY Corp. is the latest pipeline operator to win approval from the Canada Energy Regulator to keep its insurers confidential. The agency said earlier this month that Calgary-based TC has met the requirement of consistently treating this commercial information as confidential. And, as previously expressed in a decision granting a request for confidentiality from the operator of the Trans Mountain pipeline in April, the CER said that while there is a high degree of public interest in knowing pipelines are sufficiently insured, that public interest does not necessarily include a requirement that the particulars of all insurers be made widely available.

Surex launches cover for bikes and snowmobiles

MAGRATH, Alta.-based online broker Surex has launched coverages for motorcycles, ATVs and snowmobiles. "We are focused on building tools that will increase the efficiency of our insurance advisers," said Matt Alston, the company's chief operating officer. "By digitizing the quote and purchase process for motorcycles, ATVs and snowmobiles, we have enhanced the customer experience and increased our ability to offer these products at scale." Surex also provides auto, home and business coverages in all provinces and territories except Quebec.

RCCAQ welcomes Guay as public affairs director

QUEBEC's broker association has welcomed Brigitte Guay as its new director of communications and public affairs. She joins the Regroupement des cabinets de courtage d'assurance du Québec with almost 25 years of experience in communications, public affairs and broadcast journalism. "Rigorous and open at the same time, she will be an important asset for the RCCAQ both in terms of government relations and communications," RCCAQ executive director Eric Manseau said earlier this month. Prior to joining the RCCAQ, Ms. Guay held a similar role at Chartwell Retirement Residences in Montreal. She has also worked with the city of Longueuil, Que., Leclerc Communications and the CBC.

Chisel names McDermott new president and CEO

CHISEL AI, a Toronto-based company that provides technology to the insurance industry, has hired Jason McDermott as president and CEO. He will also join the board of directors effective immediately. Mr. McDermott joined the company in 2018 as chief revenue officer and succeeds founder and former CEO Ron Gluzman. "A seasoned software industry leader, Jason is the right person to helm the company as it scales, bringing a mature vision, proven operational prowess, passion, and stability," said Brian McLoughlin, partner and co-founder of MTech Capital. Chisel AI works to empower commercial insurance brokers and insurers to reduce errors and increase sales and customer satisfaction without adding staff.

ICLR welcomes Porter as first chief engineer

THE INSTITUTE for Catastrophic Loss Reduction has welcomed Keith Porter aboard as its first chief engineer. He is principal of the Denver, Col.-based applied research firm SPA Risk and adjunct professor at the University of Colorado Boulder. Mr. Porter has written or co-authored 225 works on natural hazard risk management and led the 'Natural Hazard Mitigation Saves' studies for the Federal Emergency Management Agency in the U.S. and others that found disaster mitigation avoids up to \$13 worth of losses for every \$1 of cost. He now resides in London, Ont. and is based at the ICLR's Western University office.