

million and a staff of about 220 in seven main offices across Ontario. President



Robinson

Mike Robinson says the Raymond pickup fits with PBL's strategy of expanding its footprint in regional centres across Ontario.

Raymond Insurance, a family business with 60 employees and one of the largest independents in Northern Ontario, was started in 1903 by **Alphonse**

Legendre. As part of the deal,



Raymond

Greg Raymond, the great-great-grandson of the founder and a director with the firm, purchased InsuranceHero.ca, the Internet-based brokerage he launched in 2011, from

Raymond Insurance. He was profiled in the March issue of *Insurance People* magazine.

Plant named CIAA prez

Fred Plant, senior vp of ClaimsPro, has been named president of the Canadian Independent Adjusters' Association. ClaimsPro announced its full membership in the organization in July, registering all of its adjusters.

Plant, who operated Plant Hope Adjusters before it was acquired by ClaimsPro earlier this year, previously served as the CIAA's national president (2007-08)

and as regional president for New Brunswick and Prince Edward Island. He also served a one-year term as president of the International Institute of Loss Adjusters and as its treasurer for eight years.



Legendre



Plant

Honouring leadership



Bedford

The CIP Society has chosen **Bryan Bedford** of Peel Mutual Insurance Company in Brampton, Ont. as its 2015 National Leadership Award honouree in the Emerging Leader category.

"The Leadership Awards give us an opportunity to shine a light on the achievements of members such as Bryan, who demonstrate outstanding leadership and contribute in all areas of their lives," said **Julie Pingree**, chair of

the CIP Society National Council.

Bedford was selected for a combination of achievements in his personal and professional spheres, and for his ability to engage and promote excellence in others. He will be inducted into the CIP Society Leadership Circle at the Insurance Institute of Ontario-GTA convocation in January.



Pingree

Forensic lead

Cunningham Lindsey Canada Claims Services has appointed **Melissa Joynt** as the Canadian head of Forensic Advisory Services, an independent division that specializes in the quantification of business interruption and financial loss incidents to insurance claims.



Joynt



Alwyn

She will lead the division's team as it expands into Canada and will work closely with CL's Major and Complex teams and other adjusters in the industry on catastrophe and major loss quantification.

"Melissa is well-known and respected in the Canadian insurance marketplace," said **Michael Alwyn**, vp, Major Complex Loss. "Having started her career as an adjuster, she is in tune with what is expected by clients and is focused on meeting their needs. Her years of experience as a financial analyst and her

previous management roles make her a natural leader."

Senior vp exits

Ed Berko has left his position as senior vp and chief risk officer at Economical Insurance. He had been with the company for two years.



Berko

Philip Mather, senior



Mather

vp and chief financial officer, will take over the responsibilities of chief risk officer on an interim basis.

Tracy Mann,



Mann

New hire

On Side Restoration Services has appointed **Ji Yoon** its cfo and IT lead, working out of the Vancouver head office. He comes from Seastar Solutions, where he served as director of finance and accounting for six years.



Yoon

"We are excited to have Ji Yoon play a key role in our company's continued growth and expansion strategies," said **Craig Hogarth**,



Hogarth

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IBAC Leadership



Bernatchez

Stéphan Bernatchez of Boucherville, Que. was installed as the Insurance Brokers Association of Canada chairman at the organization's annual meeting in September. **Lorne Perry** of Port Moody, B.C. was named president. Also appointed to the leadership committee are **Robert Harrison**, president-elect, from Toronto; **Scott Treasure**, vp, from Edmonton; and **Chris Floyd**, vp, from Waterloo, Ont. IBAC also announced its board of directors for 2015-16: **Linda Dolan**, Port

Alberni, B.C.; Gord Cowan, Medicine Hat, Alta; **Dave Nussbaumer**, Yorkton, Sask.; **Keith Jordan**, Winnipeg, Man.; **Michael Brattman**, Kitchener, Ont.; **Philomena Comerford**, Toronto, Ont; **Patrice Pouliot**, Ste-Justine, Que.; **Kirby Curtis**, Blackville, N.B.; **Sarah Amirault**, Digby, N.S.; **Mark Hickey**, Summerville, PEI; and **Kent Rowe**, St. John's, N.L. IP



Perry