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▲ Autumn in Calgary, Alberta

Lépine, Oldfield, Osti win leadership awards

The CIP Society has announced this year's three National Leadership Award recipients.

Montreal-based **Jo-hanne Lépine**, Aon Reed Stenhouse's executive vp and leader, Eastern Canada, and **Lynn Oldfield** of Toronto, president and ceo of AIG Canada, won in the Established Leader category.



Lépine



Oldfield

Adrian Osti, Northbridge Financial Corporation's manager, learning and development, was named an Emerging Leader. Osti is based in Toronto.



Osti

Honourees will receive a one-of-a-kind sculpture and be inducted into the CIP Society Leadership Circle at convocation ceremonies across Canada in 2015.

"This year's leaders are relentless champions who work

on behalf of their organizations, their communities and the industry at large," said Julie Pingree, chair of the CIP Society National Council. "They are natural leaders who lead by example and motivate and inspire the people around them."

Since its inception in 2009, the awards program has recognized the achievements of 31 industry leaders who have demonstrated passion and dedication in their work and lives.

JOINING FORCES

Toronto-based Jones DesLauriers Insurance Management, Lloyd Sadd Insurance Brokers of Edmonton and Toronto-based Fairfax Financial Holdings have joined together to create a new nationwide platform called Navacord. The partners currently manage about \$400 million in premium volume.

"Today, brokerage consolidation in Canada is taking place at an extremely rapid rate," said **T. Marshall Sadd**, Navacord's executive chair. "As acquisitions continue to intensify, local, mid-



Sadd

sized, independent firms struggle to compete, perpetuate and thrive."

Navacord's goal is to reverse this trend. Its business

model allows partners to remain majority broker-owned.

"With a vision that is new and unique in the Canadian marketplace, we are shaping the future of the broker distribution channel and are inviting



DeSantis

AWARD OF EXCELLENCE

Rodney Hancock, ceo of McFarlan Rowlands Insurance Brokers in London, Ont., has been named the first recipient of the Insurance Brokers Association of Canada's



Hancock

Dale Rempel Award of Excellence. Hancock, who has a PhD in psychology, has supported provincial and national education initiatives such as IBAC's CAIB and CPIB programs. He has been a CAIB instructor for more than 20 years and volunteers as an IBAC course reviewer. Hancock served on the committee responsible for finding a university post-graduate program for insurance brokers.

He was instrumental in selecting Laurentian University's online MBA program and participated in negotiations with Laurentian to secure an agreement enabling brokers to earn advanced standing credit for CAIB and CPIB in pursuit of an MBA. He continues to serve on the Laurentian University degree programs committee and the IBAC professional development executive. **Dale Rempel**, owner of Rempel Insurance in Morris, Man., passed away in 2012 at the age of 49 after a four-year battle with brain cancer. He served as IBAC's president from 2011 to 2012. **IP**



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