Here at the Insurance Institute of Ontario, we also spent much of the winter cheering on our industry professionals as they celebrated at convocation events across the province, starting with our smallest chapter, Cambrian Shield, in November. The celebrations carried through to the end of February in a total of eight locations. It was a sincere pleasure to shake the hands of so many dedicated insurance professionals. Each one had a unique story about the hard work and commitment that was required along the journey, yet all shared a common view on the value of the knowledge they gained and the importance of their designation. Congratulations once again to all of our GIE, CIP, and FCIP graduates! Thank you to all the families, industry colleagues, and stakeholders who supported and celebrated with each and every one of them, and to the many institute volunteers who worked so hard to put on such lovely convocation celebrations.

Happily, many of the CIP graduates that I spoke to are considering continuing their education in pursuit of the FCIP designation. Current students have been sharing praise for the online format of the FCIP Program, and the new CIP graduates are listening. The web-based approach and relevant curriculum make this a practical course of study that can be immediately applied to one’s daily industry efforts. Other guests I had the pleasure to speak with during my convocation travels were students currently enrolled in the winter program. The Path to a Broader Perspective: FCIP Admission

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Call for Nominations: National Leadership Awards

The CIP Society is pleased to announce the call for nominations for the sixth annual National Leadership Awards, a unique program that celebrates both Emerging and Established Leaders in the Canadian p&c insurance industry.

Nomination forms can be downloaded from the CIP Society section of the Institute website and are available in fillable PDF and Word formats. An updated nomination guide is also available for download, with tips to help nominators prepare a package that best reflects their nominee's contributions in multiple areas of life, including his or her profession, the industry, and his or her community.

The Awards Program was launched in 2008 as part of the CIP Society's 10th anniversary celebrations, and since then, 28 honourees have been inducted into the prestigious CIP Society Leadership Circle. Inductees have a natural ability to bring the best out of the people around them, and so have earned the admiration and respect of their peers.

"Over the last five years, the CIP Society National Leadership Awards have recognized a very consistent calibre of leader—a leader who demonstrates excellence, integrity, and achievement in everything he or she does," says Julie Pingree, Chair of the CIP Society National Council. "The Leadership Circle is both a reflection of, and an inspiration for, the insurance community."

This April, to mark the fifth anniversary of the Awards Program, the CIP Society is honoured to bring together members of the Leadership Circle for the first time for a very special roundtable event in Toronto. The event will provide an opportunity for the Leaders to exchange ideas on topics pertinent to membership, including leadership, mentoring, professional ethics, industry trends, and future directions for the Society.

If you know a potential candidate who demonstrates leadership through his or her personal qualities, professional commitment, and accomplishments, as well as industry and community contributions, we encourage you to bring forth a nomination in 2014.

To find out more about the Leadership Circle and the nomination process, please visit the website at www.insuranceinstitute.ca/cipsociety/national-leadership-awards.
Attention, Members!

The Annual General Meeting of the Insurance Institute of Ontario will be held at 11 a.m. on Thursday June 26, 2014, at the Institute’s offices, 18 King Street East, 16th floor, in Toronto. The following items are on the agenda:

1. Notice of Meeting
2. Appointment of Scrutineers
3. Report on Quorum
4. Minutes of Previous Annual Meeting and Any Other Meetings Held Since the Last Annual Meeting
5. Reports of Committees and Other Reports and Communications
6. Report of the President
7. Treasurer’s Report
8. Annual Financial Statements
9. Approval of Acts of Directors
10. Election of Directors of IIO, Governors of IIC, and Honorary Members
11. Appointment of Auditors
12. Other Business
13. Termination

Members are welcome. Please RSVP to the IIO Secretary at (416) 865-2707 prior to June 6, 2014.

Upcoming Ontario Seminars

The Insurance Institute of Ontario’s chapters offer engaging seminars to help you achieve your professional development goals and continuing education obligations. For a full listing of upcoming seminars, as well as networking events, visit your local chapter’s page at www.insuranceinstitute.ca/Ontario.

Do you need CE hours in Alberta or Manitoba?

Please note our Ontario seminars are now accredited in all three provinces!

CIP Course Schedule Spring 2014

Welcome to the Spring session of CIP classes. For the in-class and virtual options we are offering in your region, check our website at www.insuranceinstitute.ca. Courses are offered in a variety of time options, including evening, weekend warrior, one-week, and lunch. To find out more, visit the CIP Courses section of your local chapter’s home page.

Upcoming Ontario Events

Looking for opportunities to connect and network with other professionals? Local chapters host a number of events throughout the season to keep you connected. Watch for the Insurance Institute of Ontario’s biweekly email update for more details on upcoming events, as well as seminars. Or, you can see a listing by visiting www.insuranceinstitute.ca/ontario and clicking on your chapter.
The Path to a Broader Perspective: FCIP Admission

Fellow Chartered Insurance Professional (FCIP) candidates, including 13 from Canada and one from the Bahamas, will meet in Toronto in April 2014 to complete the final, “capstone” course of the redesigned FCIP Program.

In their integrative capstone projects, candidates will apply the knowledge they gained in the FCIP Program to real-world work challenges.

The FCIP Program is an online, part-time professional development program designed to help candidates gain valuable insights as they work towards becoming leaders in the insurance industry.

First offered in September 2013, the capstone portion of the FCIP Program concludes the program’s six courses and runs over two consecutive semesters from September 2013 to April 2014.

The first five courses in the FCIP Program are one semester each and address strategy, leadership, financial management, enterprise risk management, and emerging issues from a uniquely insurance perspective.

Current FCIP capstone candidates report enhanced knowledge and a broader understanding of the Canadian property and casualty insurance industry, increasing their skills and confidence to take on leadership roles.

Are you ready to get your FCIP designation? A short online quiz can help you assess your readiness at www.insuranceinstitute.ca/AreYouReady.

If you are ready to apply for admission into the FCIP Program, this is a good time to do it.

Key dates for the next semester (Fall 2014) are as follows:

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
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<tbody>
<tr>
<td>Apply for FCIP Program admission</td>
<td>Now to June 30, 2014</td>
</tr>
<tr>
<td>Register for a fall FCIP course</td>
<td>June 1 to July 31, 2014</td>
</tr>
<tr>
<td>Fall term dates</td>
<td>September 8 to November 30, 2014</td>
</tr>
<tr>
<td>Exam week</td>
<td>December 1–4, 2014</td>
</tr>
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Further information is available at www.insuranceinstitute.ca/fcip www.insuranceinstitute.ca/AreYouReady fcip@insuranceinstitute.ca Member Services: 1-866-362-8585

Original-Track FCIP Update

The original-track FCIP Program is closing. It is no longer possible to begin FCIP studies by this route, but the program remains available for a limited time for eligible students already in progress. Completion deadlines apply.


CIP and FCIP Graduate Rings

A reminder of all that you’ve accomplished!

In light of our recent convocation ceremonies across Ontario, we’d like to remind you that graduation rings for CIP and FCIP graduates are available for purchase to all CIP Society members through Jostens.

These rings are beautifully crafted and are a special way to commemorate a graduate’s success in the years to come.

They’re available in two different styles for men and women, in a variety of metals, including gold, silver, and Iolustrum, and can also be customized to reflect the graduating year.

For more information and to order, please contact Paul Robinson from Jostens at 647-409-7285 or paul.robinson@jostens.com.

Let’s Connect on Social Media!

We’re excited to announce that the Insurance Institute of Ontario and its chapters are up and running on Twitter.

A recently launched social media webpage is now available on our website to share videos, photos, and, from time to time, guest blogs that showcase the Institute’s commitment to education and professional development in the insurance industry.

We encourage you to follow our local chapters on Twitter and our national LinkedIn page. More information can be found at www.insuranceinstitute.ca/socialmedia.
Rhind Scholarships

Each academic year, four $1,000 scholarships are made available to candidates interested in pursuing further education related to the P&C insurance industry and who are not being financially supported by their employer. Named after former Insurance Institute CEO Chris Rhind, the scholarships were created to promote the Society’s values of lifelong learning and professional development.

The CIP Society National Council is pleased to announce that four $1,000 scholarships have been awarded for the 2013–2014 academic year, with one from Ontario. This was the first time that repeat applicants were considered. Congratulations to Emily McHugh, daughter of late CIP Society member John M. McHugh, from Ayr, Ontario, who received a scholarship for a second year in a row.

The application deadline for those interested in applying for the 2014 Rhind Scholarships is May 31.

For more information about the scholarships or how you can help support the program, please visit the CIP Society section of the Insurance Institute website at www.insuranceinstitute.ca/cipsociety.

Promoting Your Development

Professional development is essential in today’s competitive industry. This spring we are offering a number of courses to help you plan and achieve your professional growth and build the skills your career requires. Whether you are interested in developing your management skills, working effectively with multiple generations, or learning to “Think on Your Feet®,” we’ve got something to help you in your career.

Coming This Spring in Ontario:

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<tr>
<th>Course Title</th>
<th>Conestoga</th>
<th>GTA</th>
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</thead>
<tbody>
<tr>
<td>Essential Management Skills</td>
<td>May 6–8</td>
<td>June 17–19</td>
</tr>
<tr>
<td>Think on Your Feet®</td>
<td>NA</td>
<td>May 27–28</td>
</tr>
<tr>
<td>Attracting, Managing, and Retaining a Multi-Generational Workforce</td>
<td>June 3</td>
<td>NA</td>
</tr>
</tbody>
</table>

For complete details or to register, visit our website at www.insuranceinstitute.ca and click on Professional Development or contact Karen Bergin, Professional Learning and Development Consultant, at kbergin@insuranceinstitute.ca.

Register early to reserve your spot.

If you don’t see the course you are interested in, please contact your local chapter manager. Your local institute or chapter holds many seminars and events that may interest you—visit www.insuranceinstitute.ca/ontario to learn more.

National Education Week / Feb 24–28 2014

The Institute held its sixth annual National Education Week in February, and it was a very busy week, with events and seminars being held across the province in all seven chapters.

Included in the seminar offerings was a complimentary webinar for all Ontario members entitled “Effective Study Skills” and, in a two-week period, over 46 insurance organization offices were visited across Ontario providing not only great coffee but lots of great information as well.

National Education Week was kicked off with a series of “weather event” seminars, which will continue in the months to come in various locations across Ontario. With weather damage and insurance being an extremely relevant topic in our industry, our PROedge series offered a seminar on “The Impact of Climate Change for Professionals.” We will also be offering another PROedge series in the spring, which will be presented in partnership with the Insurance Bureau of Canada and entitled “Wind and Water: Planning, Prevention, and Protection.” Please visit our website for updates on this great upcoming seminar.

Everyone who attended one of Ontario’s National Education Week events had an opportunity to win an iPad or a gift card to either Best Buy or Chapters by entering a business card into the draw. The lucky winner of the iPad was Paul Taylor of Zurich Canada, Toronto.

Membership Renewal

Just a reminder that memberships will be lapsing on May 31st and you will soon receive a membership renewal notice from the Institute.

Why renew?

With our support, you can take your education and career to a new level with our courses, seminars, webinars, and valuable networking opportunities.

If you have any questions or need help renewing your membership, please contact us toll-free at 1-866-362-8585, or e-mail us at IICmail@insuranceinstitute.ca.
CONESTOGA

With 260 in attendance at their convocation and awards luncheon, the Conestoga Chapter celebrated the achievements of their GIE, CIP, and FCIP graduates at the Waterloo Inn and Conference Centre on Wednesday February 27, 2014. Student, graduate, and instructor awards were handed out to the very deserving recipients.

Congratulations to everyone!

Conestoga Award Winners

Robert Fisher Clark Award
Jennifer Smith, FCIP

Fellowship Award
Jennifer Smith, FCIP

Donald McKay Award
Daina Wallace

Instructor of the Year Award
2012/2013
Anne Fioravanti, CIP

Top General Insurance Essentials Graduate
Gennaro Salese

GREATERTORONTOAREA(GTA)

Congratulations to the GTA Graduates!

The Greater Toronto Area convocation took place on January 23, 2014 at the Metro Toronto Convention Centre. With over 200 CIP and FCIP graduates attending, there were approximately 450 guests in attendance to celebrate with them. Also in attendance were GIE and Instructor Certification Program graduates.

Neil Pasricha, bestselling author of The Book of Awesome, motivated and inspired the audience with his talk on “the 3 Ss”—social, structure, stimulation—and being awesome at work.

OIAA Trade Show

The Insurance Institute of Ontario had the pleasure of participating at the Ontario Insurance Adjusters Association’s (OIAA’s) “Professional Development and Claims Conference” on February 21. It was a great chance to meet many dedicated adjusters.

Congratulations to Elizabeth Ramsammy of The Co-Operators, who stopped by to say hello. By entering our draw, she was the lucky winner of an iPad!
Congratulations to our 2013 Graduates!

The annual convocation luncheon of the Kawartha/Durham Chapter took place on February 7, 2014 at the Ajax Convention Centre. With 22 CIP and 2 FCIP graduates this year, 97 guests were in attendance to cheer them on.

The following award winners were recognized for their achievements:

- Top CIP: Tania Ramsay
- Top FCIP: Suzanne Lyons
- Top CIP Student: Valerie O’Connor
- Highest Standing in the Claims Professional Series Courses: Joe Murison
- Instructor Certification Program (First Graduate): Enrico Mastrangeli

On November 6, 2013, the Ottawa Chapter welcomed a small but enthusiastic group of Grade 9 students and their industry parents. The chapter held a contest to raise funds for the Feed the Minds of Youth charity. The draw winner was Elizabeth Ramsammy, who received a new iPad.

The Hamilton/Niagara Chapter celebrated the achievements of their local graduates on Wednesday, February 19, 2014. Congratulations to everyone!

Awarded were the following:

- Clannad Award: Violet Whitehouse, CIP, CAIB
- McLauchlan Award: Nick Andreychuk, FCIP
- OIAA Award: Curtis Inburg, FCIP
- Economical Award: Diana Dorneanu Lennox, CIP
- Crawford Canada Award: Jessica Harris, CIP

On November 8, the annual graduation and awards ceremony took place. Held for the first time at the Ottawa Aviation Museum, the facility provided everyone with a very elegant venue. Approximately 183 insurance professionals and guests were on hand to honour the group, which consisted of 35 graduates from the Chartered Insurance Professionals Program.

Feed the Minds of Youth

On February 7, Kawartha/Durham members had the opportunity to learn of the demographic challenges the p&c insurance industry will be facing over the next ten years. In a half-day seminar led by Margaret Parent of the Insurance Institute of Canada, discussions focused on issues relating to the challenges of current...
Members in Action: Local Chapter’s Events and Activities  Continued from page 7

**OTTAWA**

To a pizza lunch and career presentation. Games, prizes, and cake piqued their interest, with some wanting to know where they could sign up to become an insurance professional!

**The New Instructor Certification Course is Taking Flight!**

Kate O’Hara, CIP, CRM, with Carson Cook, CIP and Chapter Chair

Kate O’Hara, CIP, CRM, received her Certified Instructor designation at our Convocation. Carson Cook, CIP and Chapter Chair, got into the spirit of the Canadian Aviation Museum and helped Kate celebrate her achievement.

**SOUTHWESTERN ONTARIO**

Let’s play ball!

Southwestern Ontario held their annual volleyball tournament on February 21 with the Intact team Kcabbage Champs taking the lead and winning first place. A close second was the MCGG Raging Bulls.

The event drew close to 100 participants—including people (with babies!) who came to cheer on their co-workers.

Great fun and exercise was had by all.

**RIBO Students**

Students in Ottawa’s RIBO licensing classes recently put in an intensive two weeks of study as they prepared for the Agent and Broker exam. The smaller class size allowed the instructors to provide the students with excellent instruction and exam results!

On the final day of the program, these well-deserving students were sent off for a weekend of study with a parting gift and a mini pep-rally – which accounts for the smiling faces in the photo!

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**2014 10th Anniversary Symposium**

Thursday, April 10, 2014
Toronto Board of Trade
First Canadian Place, Toronto

Early Bird Deadline: March 14, 2014

The CIP Society’s Symposium is celebrating its 10th anniversary! This year’s theme, “The Future,” speaks to the industry challenges of tomorrow. Will you be prepared?

**BREAKFAST KEYNOTE SPEAKER**

Peter Zaffino
President and CEO, Marsh Inc.

**LUNCH KEYNOTE SPEAKER**

Jim Harris
Leading Innovation, Leadership & Change Expert

Morning seminars include:
Can we handle the risk? The future of insuring weather
Telematics: Big brother or good fortune?
Off the grid. Are you prepared?

Join our afternoon sessions to hear from Denis Dubois,
Rohan Dixon, Sharon Ludlow and Pat Van Bakel.

www.insuranceinstitute.ca/symposium2014