



## Chair's Report

**Cathy Turcotte, CIP**

It's hard to believe that 2012 is coming to an end. For many the year 2012, though filled with challenges, was truly an exceptional time to grow in our industry.

Once again our North Bay Bonspiel was a success with 20 teams participating! We also successfully raised \$1500 for The Gathering Place soup kitchen.

After coming off of a very successful Bonspiel in North Bay this past November, I am happy to announce that Sudbury will be hosting one of their own this spring.

This event is always a big success and offers both the opportunity to network with other industry peers and to raise money for a local charity. Stay tuned for further information to be posted on the chapter's website shortly.

Lastly I am very proud of the 7 CIP Graduates honoured at the convocation event we held on November 13. It was so nice to see over 40 family members and colleagues attend the event to wish the graduates well on their accomplishment.

We also had 1 GIE graduate that couldn't make it to the ceremony, but we would like to wish him all the best in his future career.

At the Insurance Institute of Ontario–Cambrian Shield Chapter, we are excited to see what next year brings! Here's to an amazing year ahead, all the very best for 2013.

Sincerely,

Cathy Turcotte, CIP  
Chair, IIO-Cambrian Shield Chapter

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### IIO - Cambrian Shield Chapter

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cambrianshieldmail@insuranceinstitute.ca

## Mark Your Calendars!

The Cambrian Shield Chapter is proud to host the following events:

### National Education Week

February 25 – March 1

### Sudbury Curling Bonspiel

April 18, 2013



# Cambrian Shield Council 2012-2013

Cathy Turcotte, CIP  
**Chair**

Rob Fiddler, BA, CIP, CMED, CFEI  
**Past Chair**

Peter Rooney, CIP  
**Vice-Chair, Professional**

Arlene Byrnes, BA, CIP  
**Vice-Chair, Academic**

Holly Driehuis, BA, CIP  
**Secretary/Treasurer**

Tracy Rankin, CAIB  
**Sudbury Committee Chair**

Mark Borgogelli, CIP  
Lisa Claveau

## Sudbury Committee Members

Michelle Ricciuto  
**North Bay Committee Chair**

Kim Helcher  
Staci-Lynn Brooks  
Mary Lynn Coulas, CIP  
Vikki Hedderson, CIP  
Michelle Major  
Coleen Patterson, CIP

## North Bay Committee Members

Carolyn Johnson, CAIB

## Sault Ste Marie Committee Chair

Margaret Bergamin  
Monica Dale, CIP

## Sault Ste Marie Committee Members

Bonnie Gaudreau, CIP  
**Timmins Committee Chair**

Billie Rheault, CIP  
**Timmins Committee Member**

Doris Colosimo, CIP  
**Thunder Bay Committee Chair**

Joan Wager, CIP  
**Muskoka Committee Member**

# Winter CIP Registration is now open!

Please check out our virtual class offerings.

## WHAT IS A VIRTUAL CLASS?

A virtual or Web-based class is a presentation, lecture, workshop or any learning activity that is transmitted over the Web. The instructor can interact with the class through the use of text, chat and icons. Participants will be able to ask the instructor questions and get answers in real time, as well as view the instructor's PowerPoint slides during the seminar. They are convenient, economical and save travel time - all you need is a connection to the Internet! Why don't you try one out this semester?

- C11 Principles and Practice of Insurance** (Thursday 6:30 – 9 p.m.)
- C12 Insurance on Property** (Tuesday 6:30 – 9 p.m.)
- C12 Insurance on Property** (Thursday 6 – 8:30 p.m.)
- C13 Insurance Against Liability – Part 1** (Monday 6:30 – 9 p.m.)
- C13 Insurance Against Liability – Part 1** (Wednesday 6 – 8:30 p.m.)
- C14 Automobile Insurance – Part 1** (Saturday 8:30 – 11 a.m.)
- C16 The Business of Insurance** (Monday 6:30 – 9 p.m.)
- C39 Fraud Awareness and Prevention** (Wednesday 6 – 8:30 p.m.)
- C39 Fraud Awareness and Prevention** (Saturday 9 – 11:30 a.m.)
- C40 Business Interruption Insurance** (Monday 6:30 – 9 p.m.)
- C111 Advanced Loss Adjusting** (Thursday 6:30 – 9 p.m.)
- C120 Underwriting Essentials** (Tuesday 6:30 – 9 p.m.)
- C130 Essential Skills for Ins. Broker & Agent** (Monday 6:30 – 9 p.m.)

For more information on virtual classes, consult the insurance institute website at [www.insuranceinstitute.ca](http://www.insuranceinstitute.ca).

## Annual North Bay Fall Curling Bonspiel

The 9th Annual North Bay Bonspiel took place on Thursday, November 1, 2012 at the North Bay Curling Club and was a huge success. Twenty teams participated in the fun event where \$1,500 was raised in support of "The Gathering Place" soup kitchen.

Thanks again to our corporate sponsors: Northbridge, First General Services Inc., Intact Insurance, RSA, Paul Davis Systems, FirstOnSite, BI+I, Davidson De LaPlante, Enterprise as well as all of our prize sponsors! We couldn't do it without you! We would also like to thank the Bonspiel committee: Staci Brooks, Bonnie Gaudreau, Linda Yeomans, Kim Heltcher, Michelle Ricciuto, Vicky Hedderson, Michelle Major and Sue Lunin as well as Kevin McTeirnan for photographing the event

*SWEEP!*



*Some serious curlers at the North Bay Curling Club*

## Coming in June!

# Agent/Broker Basic Licensing Course

The Cambrian Shield Chapter of the Insurance Institute of Ontario is pleased to again offer our Weekend Warrior course for the licensing of insurance brokers and agents. Class size is strictly controlled, and the course is taught by Lyall Bell, CIP who has an amazing success rate! Here is your opportunity to prepare for and write your exam in a classroom setting!

**Dates:** June 17–28, 2013

**Final exam:** June 28, 2013

**Class times:** 9 a.m. – 4:30 p.m.

**Fee:** \$1,450 (this includes texts, tuition, exam, taxes and the mandatory IIO membership)

**Location:** North Bay

## Thank You!

Our thanks to the following instructors and exam monitors from the fall 2012 term - and to their employers for the time, energy and enthusiasm so generously donated.

### December 2012 CIP exam proctors

#### Location

Dryden  
Fort Frances  
Kapuskasing  
Kenora  
North Bay  
Sault Ste Marie  
Sudbury  
Thessalon  
Thunder Bay  
Timmins

#### Proctor

Marilyn Bakala  
Ted Fitzgerald, CIP  
Ginette Gosselin  
Tracy McDonald  
Holly Driehuis, CIP, Roseanne Stitt  
Patty Babcock, CIP  
Arlene Byrnes, CIP  
Fred Edwards  
Tamara Sadgrove, CIP  
Lynn Pell, CIP

### Fall semester CIP Instructors

Michael Whibley, FCIP

Neil Bishop, FCIP

Please consider volunteering. Contact Heather at [htanner@insuranceinstitute.ca](mailto:htanner@insuranceinstitute.ca)

## Answer the Call: Become an Instructor

The Insurance Institute is looking for ambitious, personable, professional people to become instructors. Sound you like you?

- » Do you enjoy being in the classroom?
- » Do you have a passion for teaching?
- » Do you have your CIP designation?

If you answered yes to these questions, then you should consider becoming an instructor for the Institute. The Insurance Institute of Ontario is looking to fill instructor positions for upcoming CIP courses in the Conestoga Chapter Area. Here is an opportunity to take part in an exercise that will contribute to your personal development. You will be instructing insurance professionals of the future. A new opportunity awaits that could very well be your calling! Don't just make a decision, make a difference.

## Convocation 2012

### Celebrating Excellence

On November 13 a convocation dinner was held at Grill Marks Bistro in Val Caron. 7 graduates we honoured at this event. Congratulations to the following CIP graduates: Andrea Pellerin, David Bugo, Denise Belanger, Diana Leblanc, Linda Savoie, Lynn Venne and Vikki Hedderson.

We would also like to congratulate our GIE graduate, Mitch Albert.

We were pleased to welcome a couple of special guests to the banquet including IIO President Randy Bushey, CIP, IIC President and CEO Peter Hohman, MBA, FCIP, IC.D.

Thank you to Crawford and Company for generously sponsoring our graduates' dinners! A big thanks also goes out to the convocation committee Arlene Byrnes and Tracy Rankin for all of their hard work in planning this event!

We hope the evening was a special one for everyone and we thank everyone who attended to honour our hard working, dedicated graduates.



Randy Bushey, IIO President, Cathy Turcotte, Chapter Chair and Peter Hohman, IIC President & CEO present CIP graduate Denise Belanger with her certificate.



Cathy Turcotte, Chapter Chair and Randy Bushey, IIO President pose with the 7 CIP graduates on November 13 in Sudbury.