



Insurance Institute of Canada
AEC/DEC Damage Insurance CIP Qualifying Exam
Examination Blueprint

Graduates of Attestation d'études collégiales (AEC) or the diplôme d'études collégiales (DEC) Damage Insurance program are eligible to obtain four Chartered Insurance Professional (CIP) credits upon successful completion of a qualifying entrance exam.

This qualifying exam consists of 150 multiple-choice questions and is based on the Insurance Institute of Canada Competency Profile for Insurance Professionals. Successful completion of this exam demonstrates knowledge covered in the CIP foundational courses.

The following table identifies the proportion of questions from each Competency that will appear on the examination.

Competency	Number of questions on the exam	Percentage of questions on the exam
Functional Competencies		
Underwriting Risk	17-20	11-13%
Managing Risk	5-8	3-5%
Technical Competencies		
Insurance Principles and Practice	30-33	20-22%
Insurance Products and Services	58- 61	39-41%
Legal, Regulatory, and Claims Knowledge	27-30	18-20%
Enabling Competencies		
Professionalism and Business Acumen	4-7	3-5%
Total	150	100%